



JianLi Zou

SALESPERSON

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718-371-6399

JianLi Zou (Johnny) began his career at Pinnacle Realty as an intern. Driven by a strong interest in real estate, he completed the necessary coursework and became a licensed Real Estate Sales Representative. Johnny specializes in both sales and leases of industrial, office, retail, and developmental properties in Queens and Brooklyn.

With over 11 years of experience in the industry, Johnny has successfully closed numerous transactions and built a strong track record of delivering results for his clients. His deep market knowledge and consistent performance have made him a trusted name in the New York real estate market.

He is fluent in English, Mandarin, and the Fujianese dialect, allowing him to serve a diverse client base effectively. His early success as an intern inspired him to pursue his license and develop his expertise in the field.

Summary of Transactions

- **43-05 20th Avenue, Astoria, NY:**
33,000 Sq. Ft. Warehouse — Sold: \$12,000,000
- **20-24 119th Street, College Point, NY:**
30,000 Sq. Ft. Warehouse plus 20,000 Sq. Ft. Land — Lease
- **60 Anthony Street, Williamsburg, NY:**
32,500 Sq. Ft. Warehouse — Lease
- **8 Rewe Street, Williamsburg, NY**
55,000 Sq. Ft. Warehouse plus 10,000 Sq. Ft. Land — Lease
- **37-03 Woodside Avenue, Woodside, NY**
11,000 Sq. Ft. Warehouse — Sold: \$5,600,000
- **360 Scholes Street, Williamsburg, NY**
10,000 Sq. Ft. Warehouse — Sold: \$4,100,000
- **15-30 130th Street, College Point, NY**
32,000 Sq. Ft. Warehouse plus 5,600 Sq. Ft. Land — Lease
- **57-14 59th Street, Maspeth, NY**
5,000 Sq. Ft. Warehouse — Sold: \$1,850,000
- **58-15 57th Road, Maspeth, NY**
11,000 Sq. Ft. Warehouse — Sold: \$4,500,000
- **57-04 37th Avenue, Woodside, NY**
6,500 Sq. Ft. Warehouse plus 1,000 Sq. Ft. Land — Sold: \$2,950,000
- **45-36 21st Street, Long Island City, NY**
9,300 Sq. Ft. Lot Development — Sold: \$10,000,000
- **58-51 Maspeth Avenue, Maspeth, NY**
40,000 Sq. Ft. Warehouse plus 4,000 Sq. Ft. Land — Lease
- **39-55 Onderdonk Avenue, Williamsburg, NY**
53,000 Sq. Ft. Warehouse — Lease



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Known for his integrity, professionalism, and expert negotiation skills, Johnny has proven to be an outstanding salesperson at Pinnacle Realty. With strong interpersonal skills, he collaborates with fellow professionals and partners to deliver effective marketing strategies and comprehensive real estate solutions tailored to each client's needs.

- **82-20 Liberty Avenue, Jamaica, NY**
15,000 Sq. Ft. Warehouse — Leased
- **79-01 71st Avenue, Glendale, NY**
13,000 Sq. Ft. Warehouse plus 5,000 Sq. Ft. Land — Sold: \$3,700,00
- **18-14 128th Street, College Point, NY**
4,600 Sq. Ft. Warehouse — Sold: \$1,560,000
- **117 Sanford Street, Brooklyn, NY**
5,400 Sq. Ft. Warehouse — Leased
- **22-12 129th Street, College Point, NY**
10,000 Sq. Ft. Warehouse — Leased
- **180-60 Jamaica Avenue, Jamaica, NY**
5,500 Sq. Ft. Second Floor Warehouse — Leased
- **38-25 Greenpoint Avenue, Long Island City, NY**
4,800 Sq. Ft. Warehouse — Sold: \$2,130,000
- **18-13 128th Street, College Point, NY**
7,200 Sq. Ft. Warehouse — Leased
- **53-01 Nurge Avenue, Maspeth, NY**
10,000 Sq. Ft. Warehouse — Leased
- **38-14/20 30th Street, Long Island City, NY**
5,000 Sq. Ft. Warehouse — Leased
- **51-40 59th Street, Maspeth, NY**
8,000 Sq. Ft. Warehouse — Leased
- **55-02 Broadway, Woodside, NY**
5,000 Sq. Ft. Warehouse — Leased
- **180-60 Jamaica Avenue, Jamaica, NY**
53,000 Sq. Ft. Warehouse — Leased
- **33-19 Prince Street, Flushing, NY**
5,000 Sq. Ft. Warehouse/Office Building — Sold: \$1,736,000
- **4802 2nd Avenue, Sunset Park, NY**
12,500 Sq. Ft. Warehouse — Leased

